

REGIONAL TRAINING ANNOUNCEMENT:

Team Consulting, LLC: Valuation of Manufactured Homes



Date, Times, and Location

Wednesday, October 15, 2025
(9:00 a.m. – 4:30 p.m.)

Latah County Fairgrounds
1021 Harold St.
Moscow ID 83843



What You'll Learn

This workshop is designed to provide historical and current data to assist in the valuation of manufactured homes. Topics include history, trends, how to distinguish between manufactured homes, modular homes, panelized homes, and pre-cut or kit homes, financing and sources for research and information.

There'll be discussion on all three approaches to value, with examples provided. There'll be considerable time spent on developing replacement cost new from the marketplace, comparing to cost manuals and calculating indexes. Deprecation and gross rent multipliers will be extracted from actual market data. Actual sales will be used to compare to cost manual value estimates and the workshop will conclude with two sections on questions and answers from assessors/appraisers and potential owners of manufactured homes.

Instructor

Marion Johnson, MBA, CAE, FIAAO

Marion has over 30 years of assessment experience as an appointed county property appraiser in Kansas. Marion is a former president of IAAO and served on its Board of Directors. Marion has over three decades of experience as a Senior National Instructor for IAAO, was the recipient of the 2010 IAAO Instructor of Excellence Award and is the recipient of 2023 IAAO Professional Development Lifetime Achievement Award.

Education Hours

7 credit hours.

Registration

- [Register online](#) no later than Friday, October 10, 2025.
- Fee: \$200.00 per person. Fee includes course materials.
- Invoices and certificates will be sent following the course.
- Minimum registration of 15 students.

Questions? [Jeff Middleton](#), Education Director, Idaho State Tax Commission, (208) 334-7733