

Valuation of Small, Income-Producing Properties

This workshop provides guidance and suggestions on the valuation of small income-producing properties. The methodology for valuing these properties differs from owner-occupied residential properties due to the investor’s income orientation. The material will focus on valuation issues for residential properties that contain one-to-five dwelling units.

Topics discussed include *USPAP* review, property valuation issues, investor perspective, and current market trends. Both short-term (like Airbnb) and long-term rentals will be addressed. The most focus will be placed on the income approach, with some discussion of reconciling the sales comparison and cost approach value indications. Actual market data will be used to illustrate the concepts and valuation issues.

Instructor: Brad Eldridge, MAI, CAE, Team Consulting, LLC
Senior National IAAO Instructor

Date: Thursday, July 31
Location: Clearwater Conference Room (The Riverside Hotel)
Hours: 7 hours

Note: This workshop will require a minimum of 10 students.

