

# Mass Appraisal Analysis & Benchmarks

This workshop is designed to help refresh the mass appraisal techniques used in the valuation process and to help establish some processes and procedures for unusual or more challenging events.

Topics include:

- Mass Appraisal
- Neighborhood Analysis
- Benchmarks
- Sales Validation
- Sales Ratio Analysis
- Sales Chasing
- Trending

Instructor: Kevin Hayes, MAI, CAE, RES, Team Consulting, LLC

Date: Monday, January 8

Location: Liberty Room (The Riverside Hotel)

Hours: 8 hours

**Note: This workshop will require a minimum of 10 students.**