

LIVE/ONLINE TRAINING ANNOUNCEMENT:

IAAO Course 201: Appraisal of Land

Dates and Times

August 4 – August 7, 2025

9:00 a.m. – 5:00 p.m. (Monday-Thursday; Mountain Time)



Required Prerequisite

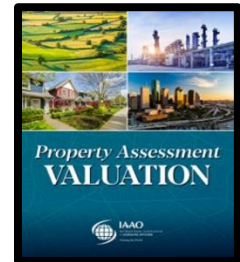
- Idaho State Tax Commission's Principles of Property Valuation **OR**
- IAAO Course 101: Fundamentals of Real Property Appraisal

Recommended Prerequisite

- IAAO Course 102 (Income Approach to Valuation)

Recommended Supplemental Textbook

- IAAO – *Property Assessment Valuation 3rd Edition* (\$50.00)



Expectations for Live/Online IAAO Course

- You should have a reliable, high-speed internet connection.
- You should have access to headphones/microphone. Use of a computer's built-in speakers/microphone is discouraged.
- Students are required to be seen via a webcam through the entire course.
- This'll be an interactive online course, with the opportunity for students to directly engage with the instructor and other students.

What You'll Learn

This course provides students with an understanding and working knowledge of the procedures and techniques required to estimate the market value of land. Students will acquire the skills necessary for estimating land value by primarily using the sales comparison approach. This course includes an exam.

Exam

This course includes an exam. Students will arrange to take the exam online via IAAO's third-party proctoring partner. There'll be more information about that prior to the course.

Note from IAAO: *To ensure a smooth examination process, please note that both a webcam and a computer meeting the system requirements for ProctorFree are essential. For detailed insights into these prerequisites for taking an IAAO proctored exam, kindly refer to the [Exam Resources](#) page and the [ProctorFree technical requirements](#).*

More information on how to access your ProctorFree account will be emailed to you when your exam becomes available on the Exam Block start date.

Instructor

- Jason Frost, MAI, CAE, Senior National IAAO Instructor

Jason is the Chief Deputy of Real Estate for Stark County, OH. Jason is responsible for the identification and valuation for over 200,000 parcels in the seventh largest county in Ohio. He coordinates a team of forty-five people, including the Property Tax and Appraisal Departments. Jason is a Senior National IAAO Instructor, the recipient of the 2022 IAAO Instructor of Excellence Award, and an AQB-Certified USPAP Instructor.

Education Hours

Idaho Continuing Education Hours:

32 hours (upon attendance requirements and successful completion of exam)

28 hours (upon attendance requirements and no attempted exam or unsuccessful completion of the exam)

Appraisal Foundation -

Appraiser Qualifications Board (AQB) approved:

33 hours (upon attendance requirements and successful completion of exam)

30 hours (upon attendance requirements and no attempted exam or unsuccessful completion of the exam)

Registration

- [Register online](#) no later than Monday, June 30, 2025.
- Fee: \$550.00 per person.
- Invoices will be sent following the course.
- Minimum registration of 15 students.

Questions?

[Jeff Middleton](#), Education Director, Idaho State Tax Commission, (208) 334-7733

Successful completion of this course fulfills one of the three state requirements to becoming an Idaho "certified property tax appraiser" for ad valorem appraisal.