

REGIONAL TRAINING ANNOUNCEMENT:

IAAO Course 102: Income Approach to Valuation

Dates, times, and location

May 20-24, 2024

8:30 a.m. – 4:30 p.m. (Monday-Thursday)

8:30 a.m. – 11:30 a.m. (Friday)

[North Idaho College Workforce Training Center](#) (click to view map)

525 Clearwater Loop

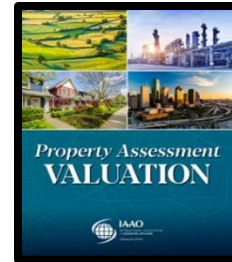
Post Falls ID 83854

Required Prerequisite

- Tax Commission Appraisal Course 1 **OR**
- IAAO Course 101: Fundamentals of Real Property Appraisal

Recommended text

- *Property Assessment Valuation 3rd Edition* (\$50.00)



What you'll learn

This course provides the student with an understanding and working knowledge of the procedures and techniques required to estimate the market value of vacant or improved properties by the income approach.

This course covers real estate finance and investment, capitalization methods and techniques, analysis of income and expenses to estimate operating income, selection of capitalization rates, and application of the approach.

This course includes an optional exam. Successful completion of the exam is required for Idaho students using the course to meet state certification requirements.

Note: Please bring a calculator (other than your phone) and #2 pencils for the exam.

Instructor

- Marion Johnson, MBA, CAE, FIAAO

Marion has over 30 years of assessment experience as an appointed county appraiser in Kansas. Marion is a former president of IAAO and served on its Board of Directors. Marion has over two decades of experience as a Senior National Instructor for IAAO, was the recipient of the 2010 IAAO Instructor of Excellence Award and is the recipient of 2023 IAAO Professional Development Lifetime Achievement Award.

Idaho Continuing Education Hours

32 credit hours (upon attendance requirements and successful completion of exam)

28 credit hours (upon attendance requirements and either no attempted exam or unsuccessful completion of exam)

Appraisal Foundation – Appraiser Qualifications Board (AQB) approved:

33.5 hours (upon attendance requirements and successful completion of exam)

30 hours (upon attendance requirements and no attempted exam or unsuccessful completion of the exam)

Registration

- [Register online](#) no later than Monday, April 22, 2024.
- Fee: \$550.00 per person.
- Invoices will be sent following the course.
- Minimum registration of 15 students.

Questions?

[Jeff Middleton](#), Education Director, Idaho State Tax Commission, (208) 334-7733

Successful completion of this course fulfills one of the three state requirements to becoming an Idaho certified property tax appraiser for ad valorem appraisal.